LATIN AMERICAN AND CARIBBEAN ECONOMIC SYSTEM

UN trade & development UNCTAD

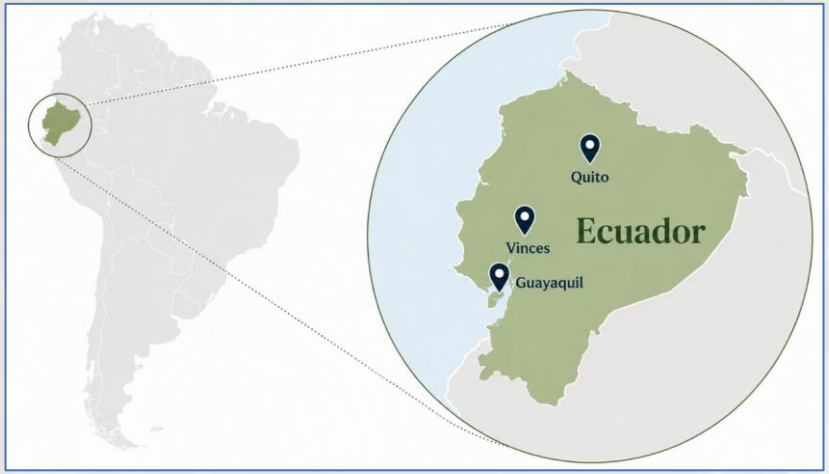
Creating industrial-grade materials from banana plant waste.

Richard Edwards - Co-Founder

27th October 2026



Greetings from Guayaquil…







Baneco™

Fibre is the material layer behind everyday life



Packaging



Tissue & Hygiene



Paper



Textiles

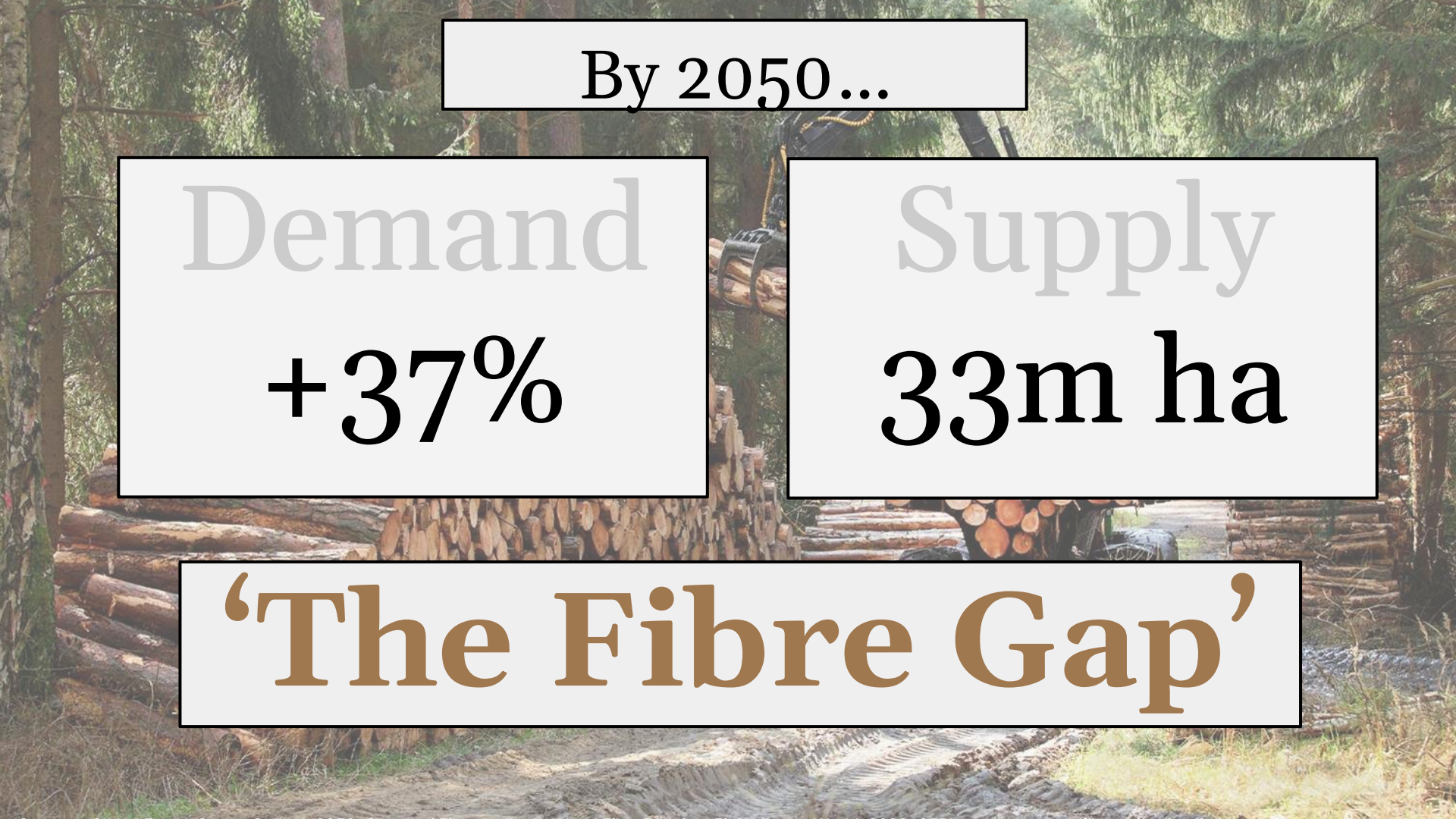


Non-wovens



Biomaterials




By 2050…
Demand
+37%
Supply
33m ha
‘The Fibre Gap’

Baneco™













Our Pillars



Commercial-First

No green premium. Baneco wins on performance, reliability and economics.



Demand-Led

Packaging, paper, hygiene and non-wovens already need scalable fibre supply.



Execution-Obsessed

The moat is feedstock access, operating know-how, customer integration and repeatable deployment.



Sustainability works when the economics work

For growers:
new value from residues

For communities:
local jobs and processing

For Ecuador:
high-value industrial activity

For customers:
scalable, low-carbon fibre supply

Baneco™

Impact measured in tonnes, not promises



Waste Utilised

Banana pseudostems, rachis and leaves processed



Materials Substituted

Alternative fibre supply for packaging and pulp markets



Emissions Avoided

Reduced unmanaged decomposition and methane risk



Local Value Created

New income, jobs and processing capability near farms

Baneco™

Materially Different.

richard.edwards@baneco.com

